

Monday, May 21 at 4:15 pm

What Are The Latest Trends In The Life and Annuity Industry?

Don't miss...

"Shifting Priorities in the Life and Annuity Business: An Industry Report"

*Presented by
Ben DiSylvester
Chairman
Robert E. Nolan Company*



*Join us for this interactive session on Monday at 4:15 pm.
Ben will share in-depth analysis and explore the
management implications of findings from Nolan's
recent life and annuity industry survey.*



Hear insights compiled from active industry leaders who address these and other timely issues:

- Shifts in demographics paired with changing customer expectations
- Implementation challenges with expense management and technology
- Leveraging sales and marketing investments for optimal returns in three key areas
- Using service as a competitive advantage

Session attendees will receive a copy of the complete life and annuity survey report

NOLAN

ROBERT E. NOLAN COMPANY
MANAGEMENT CONSULTANTS

www.renolan.com